




GRAHAM



COM	COL A	B	C	D	E	F	G	H	I	J	K
 1223	1468	1533	1598	1708	1813	1948	2078	2253	2428	2638	2853
 1846	2211	2311	2411	2571	2731	2931	3131	3391	3651	3971	4291
 2468	2913	3033	3153	3353	3548	3793	4033	4353	4673	5063	5453

8453L	Lounge	COM - 6 yds / COL - 108 sqft	W-34 D-31 H-34 SH-18 AH-26	75 lbs
8453LS	Loveseat	COM - 9 yds / COL - 162 sqft	W-57 D-31 H-34 SH-18 AH-26	125 lbs
8453Q	Sofa	COM - 11 yds / COL - 198 sqft	W-79 D-31 H-34 SH-18 AH-26	175 lbs



Optional:

Top of arm mount swivel tablet with standard laminate surface - \$290 list.
 Choose from designer white or black.
 Contact the factory for pricing associated with other laminate patterns.

FREIGHT

Freight is included in the list pricing provided the total order value in list dollars exceeds the thresholds noted in the table below. If not, simply add the \$100 minimum freight charge to your order.

DELIVERY ZONE	ORDER VALUE	MINIMUM FREIGHT CHARGE
1	Less Than \$ 3000 List	\$ 100 Net
2	Less Than \$ 4000 List	\$ 200 Net
3	Less Than \$ 5000 List	\$ 300 Net
4	Less Than \$ 7500 List	\$ 400 Net

For an order to qualify and receive treatment as a "QUICK SHIP", the following criteria must apply:

- 1) The order must be clearly marked as "QUICK SHIP".
- 2) The order must involve exclusively quick ship styles, quick ship fabrics and standard Sterling Tree Studio wood finishes.
- 3) The order must involve 15 or less pieces.
- 4) The order must involve standard product (requiring no modification or customization).

All colors of the following patterns are part of the program:

- | | |
|------------------------------|--------------------------------|
| Grade A - Culp Archetype | Grade C - Stinson Retrograde |
| Grade A - Culp Castillo | Grade C - Stinson Sequence |
| Grade A - Culp Dillon | Grade D - Momentum Hue |
| Grade B - Momentum Origin | Grade D - Stinson Nova |
| Grade B - Stinson Laredo | Grade D - Stinson Outlander |
| Grade B - Stinson Blip | Grade E - Momentum Beeline |
| Grade C - Momentum Epic | Grade E - Momentum Free |
| Grade C - Momentum Fuse | Grade E - Stinson Continuum |
| Grade C - Momentum Marathon | Grade E - Stinson Gravity |
| Grade C - Momentum Tradition | Grade F - Momentum Cover Cloth |

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- Grade C - Stinson Hive
- Grade C - Stinson Polka
- Grade C - Stinson Riddle



- Grade F - Stinson Hot Spot
- Grade F - Stinson Nimble
- Grade F - Stinson Revolution